

MOJN CLEARING, FORWARDING & GENERAL SUPPLIES

CORPORATE PROFILE

OUR PERFORMANCE SPEAKS

OUR HISTORY

he MOJM CLEARING, FORWARDING AND GENERAL SUPPLIES is dully limited company founded in 28th November 2014 and registered by Business Registrations and Licensing Authority in Tanzania.

Once after having registration, the intention of our company was to deal with customs clearance and forwarding business in Tanzania. In 2018 our company was appointed by the Commissioner for Tanzania Revenue Authority to seat an examination for the Agent of Customs Clearing and Forwarding. The MOJM was appointed and licensed by the Commissioner of Tanzania Revenue to be a Customs Clearing and Forwarding Agent in Tanzania; East Africa after qualifying all requirements including trained and capable staff to handle and facilitate the international trade in Tanzania.

The Tanzania business environment, prevailing laws and procedures are very attractive and conducive for import and export business. Due to that our company has intended to become the level of international freight forwarding provider.

Our involvement in this sector of the logistic is to deal with clearance of all imports and exports cargo transported either on sea, land, or airway.

Therefore, MOJM is highly on progress and growing its unique logistics model in response to increasing customer demand for a complete end-to-end logistics solution. These solutions incorporate the critical components of operational expertise, scale, diversity of services and technology capabilities.

Today MOJM is becoming the one of the East Africa providers of Customs Clearance and Forwarding and logistics services in general.

Our Vision

To be the leading provider of Region and world-class integrated solution in Tanzania

Our Mission

Is to continually strive to ensure we deliver world-class customs clearing and forwarding services using state of the art technologies to our customers in order to ensure efficient, reliability and cost effectiveness in all their logistics needs.

VALUES

- Integrity
- Team work
- Passion for customer
- Excellence

Integrity:

We are committed to conducting ourselves in a manner consistent with the highest standard of integrity. We are honest, ethical and fair in all our business dealing. We keep our word & deliver on promises.

Team work:

Our spirit binds us together with our organization and with our global network of partners. It transcends organizational functional and geographic boundaries; working hard towards a common goal and delivery beyond expectation.

Passion for customer:

Customer always comes first. We develop a deep understanding of our customers and responding creatively to their needs. We will always deliver on contracts, agreements undertaking and assurances

Excellence:

We strive to attain the highest possible standard of service delivery in our dealing with our clients, through our passionate and painstaking attention to details service delivery channels.

OUR PEOPLE

'More than just a job' attitude is what makes our team special.

Our greatest asset is the individual and collective potential of our people. Our fresh approach and energetic team has created an environment for success. We are not afraid of challenges and we welcome the opportunity to solve your problems.

It is embedded in the MOJM culture for our people to accept accountability. This ensures we do not let down our clients, our workmates or ourselves. MOJM is an expression of who we are a symbol of what we believe in and fair in all our business dealing. We keep our word and deliver on promises.

CORPORATE IMAGE

At MOJM, we are known for achieving excellent in a unique way, inclining to creativity and innovativeness tailored to customer satisfaction. Our target is to be the best in every service that we rendered and hence remain outstanding as a corporate entity offering Regionclass service building on professionalism and integrity while maintaining healthy business conduct of the international freight forwarding.

OUR SERVICE

- FREIGHT FORWARDING (SEA , AIR AND LAND)
- ARRANGEMENT FOR BUYERS' CARGO CONSOLIDATION
- CUSTOMS CLEARANCE
- DOOR TO DOOR SERVICES
- PROJECT SERVICE
- DOMESTIC FREIGHT
- ARRANGEMENT AND FACITATION FOR:
 - Warehousing
 - Shipping Agency
 - Ship Chartering
 - Off dock Services

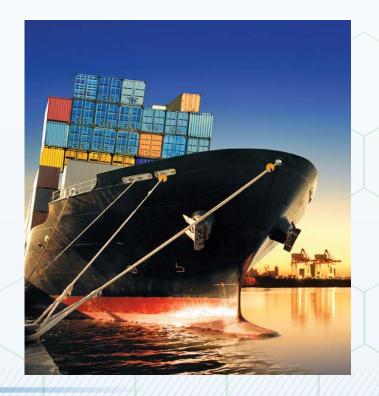
• Airport Ground Operation

AIR FREIGHT

The MOJM provides a complete range of air freight services to meet both your import and export requirements.

The range of air freight service outlined below is provided in a choice of timespecific options including:

- **First class:** the quickest air freight service available for urgent and time-sensitive shipments
- **Business class:** a premium consolidated air freight services, based on confirmed space with the most direct flight schedule
- **Economy class:** a lower priced consolidated air service, based on confirmed space for more cost conscious movements
- Sea/Air: a combination of air and sea transportation for instances when all air is too expensive and the all sea lead time is too long.
- Land: -arrangement of cargo on land transport through prospective companies.



SEA FREIGHT

Our sea freight services are designed to meet both your import and export requirements. Our competitive pricing, delivers shipment, order and product line at competitive prices. Shipping services for import or export are delivered by contracted and licensed shipping company.

The suites of sea freight service outlined below are provided in request of our client optionally:

20, 40 and 45 foot general purpose and high cube Full Container Loads (FCL)

Operating and non-operating reefer containers

Special container equipment

Less than Container Load (LCL)

Break bulk cargo/non-containerized loads In addition to the sea service options MOJM offers the following sea service expertise: Project Services

Packaging and Labeling

LAND



LAND TRANSPORT

MOJM arranges transport and Special handling of cargo from the port to the final destination and monitoring all movements by using trained staff on security matters.

LOGISTICS CONSIDERATION

MOJM is built on a high outstanding

experience and competence. We meet the legal requirements to transact locally and internationally. Our main objective and challenge is to provide unsurpassed services to customers on Customs clearing and freight.

Due to the nature of the freight and forwarding and logistics industry, we are high developed in teamwork and expecting to build up the worldwide networks.

Due to the nature of the freight and forwarding and logistics industry, we have developed teamwork and expecting worldwide networks offering the best services in all fields. We believe in team spirit and strive on professionalism. All of our operations are highly standard and our staff competent in providing you both with quality products and services at all times effectively and efficiently.

CUSTOMER SERVICES

MOJM has efficient and experienced cargo operations staff with full knowledge of customs clearance and Freight Forwarding requirements providing the following services to our customers:

- Laws and customs procedures
- High standard of customer service
- Close liaison with handling and trucking companies to ensure high quality service levels
- Monitoring handling and trucking companies to maximize revenue
- Import handling and administration
- Arrangement for transport and Warehousing
- Long established relationships with all local handling and trucking companies
- State of the art systems providing comprehensive range of services including track and trace information
- Claims and correspondences dealt with promptly and according to company procedures and prevailing laws and regulations.

Thanks to our customer care, vast experience, and also continuous training and development of employees, gained and overview of the needs of their customers and business partners.

For this reason, the company has the system to manage our customer by appointing special staff with whom they communicate and whom they can turn to at anytime with requests, perhaps even problems. The manager knows his/her customer well and is able to offer individual or complex services designed for the customers' needs.

Door to Door service (Direct to store/ Port to Store)

Offshore consolidation, by the vendor or MOJM enables the importer to ship goods to the port of destination nearest to the end consumer. The 'low-hanging fruit' remaining in most supply chains is the opportunity to reduce the high cost of transport within the destination country or region.

Direct to store involves processing store orders in the country of origin where lower labour rates are prevalent. Our process includes receiving information from the vendor such cargo and transport documents to facilitate customs procedures at the destination deconsolidation point. MOJM will use various bar coding methods

including Serial Shipping Container Code (SSCC) and destination carrier consignment labels.

CUSTOMS CLEARANCE

We provide in-house export and import customs clearance including border control formalities. Therefore, MOJM offers a complete menu of customs Clearance services including:

Tariff classification and duty file

maintenance

Import and export clearance procedures

Duty drawback application

Consulting services and advice on imports and exports

Pre-shipment authorization and preclearance

Export document preparation

Electronic connection to customs.

MOJM diverse knowledge of customs clearance requirements avoids costly and inconvenient delays. end-to-end capability means we can arrange the transshipment or local delivery of cleared cargo by using our qualified staff through customs integrated network.

We assist our clients in the event of a Customs audit as per laws, rules and regulations. The quality of information contained in our database allows for cross-referencing of shipments, customs entry numbers, orders and products. This functionality will be a major time saver when carrying out a customs audit or completing duty drawbacks.

Supply Chain Integrate

Many logistics providers claim to offer supply chain integration, yet very few have the infrastructure to provide this service. MOJM strategy is to be a specialist in each



segment of the supply chain and integrate these businesses to provide a single offering to our clients. The coordination and management of this service involves a single Client Relationship Management (CRM) structure and our information control platform.

MOJM land-based logistics services may include contract warehousing and distribution services in both the originating and destination countries.

MOJM infrastructure and capabilities provide a seamless execution from placement of international purchase order through to delivery to store/site/point of consumption. If our land-based logistics is not the 'right fit' we will source and work with your chosen specialized third-party provider.

PROJECT SERVICE

MOJM is ready to contract with specific client Project Services in providing clientspecific solutions for a wide range of market sectors including:

Mining

Energy

Base and precious metals

Power

Oil

The suite of services provided by MOJM project services includes:

Route surveys

Supply chain consultancy and network optimization

Export packaging and quality inspections

Export and import customs and border control formalities

Air freight and sea freight transportation of all cargo sizes including over dimensional movements

Off-site receipt and delivery to project site

MOJM Specialized and Domestic Freight

This division has a focus on domestic freight forwarding across various geographies.

The Domestic Forwarding division comprises:

MOJM's Managed Transport Services is an integrated solution that delivers end-toend management and co-ordination of logistics and transport requirements.

MOJM SPD's core business is multimodal road, rail and sea transportation of full container loads between all capital cities and larger regional locations across Tanzania.

MOJM Transport is highly Strait freight forwarders providing distribution services between mainlands.

MOJM's future strategic plan in customs clearance and freight forwarding is to operate the most comprehensive shipping services across the East Africa, sub-regions and Worldwide mainland in collaboration with our network agent.

WHY CHOOSE AIM

- Compliant with all statutory requirements
- Quality expertise and competence
- Professionalism
- Competitive advantages
- Being relatively small gives us the advantage of being versatile, so important an aspect especially in cutting costs and achieving efficiency.

PRICING STRUCTURE

 MOJM offers very competitive rates. The management is ready to negotiate pricing in special circumstances or at the request of a client in consideration of other factors.

WHAT WE CAN DO

MOJM can promptly react to the wishes of customers and solve even the most difficult orders quickly and effectively. For operations which are ensured by external sources, we guarantee the highest quality because we only have to cooperate with our proven partners.

ELIGIBILITY:

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OUR CONTACTS

MOJM C & F LIMITED, P.O.BOX 70824 DAR ES SALAAM LOCATION: AZIKIWE/SAMORA AVENUE HIFADHI HOUSE FLOOR No. 8 MOBILE: +255 782 235 977 MR. Osward-ED, +255 713 300 376 MR. Joseph MKAMI-OP Email: mojmclearingforwarding@gmail.com TANZANIA; EAST AFRICA